

“Equipped To Meet Your Needs”

Spring 2009

Moving Forward by Fred Groenestege

In our last newsletter I talked about new opportunities for our customers, and Ag-Co. At Ag-Co, we have been moving forward with these new opportunities. Thanks to all the support from our customers; existing and new alike, we are having lots of success. This has made for an exciting and busy spring!

Our Dairy Division has lined up with the equipment and supplies we require to be able to fully service your needs. April 1st we received our new route truck. This truck is fully equipped with supplies so we can deliver right to your door. If you are interested in taking a look to see what we have to offer, give us a call anytime. Our oldest son, Shawn, will be the friendly face you are going to see knocking on your door! We are new to the dairy business but we are not new at servicing our customers, so I think you will be pleasantly surprised as to how well this truck is going to be equipped! Again, if you are contemplating any project and are looking for a new and fresh perspective, give Chris McIntosh at our office a call. I know Chris will be more than eager to address

your needs and work with you to come up with solutions that make sense.

On the poultry side of things the story isn't much different. There are lots of challenges and hard work, but we are having some success! Jeremy has been extremely busy with new products and getting back to our customers with proposals for their projects! Again, if you are contemplating a new project or renovations and updates, stop in and see our facility.

an increase for service and replacement of equipment. More so than we have seen during the same period of time in the past few years. This tells us that producers are getting confidence in the business again. They are moving ahead with repairs and replacement of equipment which they had been putting off. I'm not suggesting that we are in for some highly profitable times, but maybe at least there will be black ink on everybody's financial statement.

On the economic front, I would suggest for the short term, that you don't watch the news or read the newspaper. They just aren't ready to give you any good news yet. Even they will eventually tire of all the bad news and as they can't flog it anymore! If things take their normal course and you give it a little bit more time, you will start to see some good news. People just get tired of all the doom and gloom and start to move forward. And the good news is it is usually agriculture that leads economies out of trouble.

Moving forward, I believe if we all stay focused on the positive we will win! At Ag-Co we are looking forward to, and are moving forward with new opportunities! Until next time.



“The good news is it is usually agriculture that leads economies out of trouble.”

You will be able to understand how we are committed to the industry as well as see the many products we carry!

On to the pork business. I might be going out on a limb here, but I firmly believe the worst is behind us and we are in for more positive times. In the past few months we have seen



New Dairy Supply Route Program! by Chris McIntosh

Top 10 Farm Safety Tips

1. Stay alert, and be aware of your surroundings.
2. Account for the mental and physical differences associated with age.
3. Be sure to include hazard and safety lessons when training workers.
4. No seat, no rider, no exceptions. Extra riders can cause distractions and block access to controls.
5. Use hydraulic equipment cautiously, and control operations from the tractor seat only.
6. Never attempt to unplug equipment while power is engaged.
7. Use safety identification markers, turn signals, flashing lights, and/or escort vehicles when driving farm equipment on public roads.
8. Carry a fire extinguisher on every piece of powered equipment.
9. Prepare a safe play area for children away from machinery.
10. Enforce basic safety rules for others, and follow them yourself.

Our Dairy Team is very happy to announce the launch of our monthly "Dairy Supplies Route Truck" Program. The past few months have involved a great deal of planning and sourcing so we can offer you an excellent selection of top quality products and tools which are priced right and delivered right to your door. Shawn Groenestege, our Route Specialist is already on the road meeting new and familiar faces. He would love to show you his

impressive line-up of Teat Liners, Udder Care Dips, CIP Cleaners, Manual Cleaners, Laundry Detergents, Dairy Towels and much more. He also has a great selection of the needed "Hardware" type products you use every day. This includes Seal quality rubber boots and clothing, brushes, spray nozzles, fly control products, energy efficient lights and more, all at very competitive pricing.

IMPULSE A REVOLUTION

The IMPLUSE System is a revolutionary milking assembly combination that provides dairy farmers with enhanced milking performance and other benefits not seen with traditional products.

Call Shawn or Chris for a free trial.



Gus Hamilton with Bert & Jake Van Maar.

We are serious about offering a route program that is tailored to your wants and needs. Please don't hesitate to offer suggestions of other items that would make your business life simpler, we would love to help. When you see the Ag-Co Route Truck pull in to your yard, there is always a fresh hot coffee and a biscuit with your name on it. Thanks for allowing us the chance to give you, what we believe will be a better value and better buying experience.



Intak Ad-Lib Lactation Feeding System for Farrowing Sows

- Saves Time & Labour Costs
- Decreases Feed Waste
- Increases Feed Intake During Lactation
- Improves Sow Condition For Breeding
- Fresh Feed 24 hours a Day
- Call for More Information



Converting a Finishing Barn for Push Sorting. by Jim Cameron

Two years ago, Jim Ross who lives just north of St. Mary's, decided to convert his two 1000 head finishing barns with solid pen dividers into a push weigh sorter concept with new swing gates. I figured I have waited long enough to ask Jim how the push auto sorting has been working since Ag-Co Products Limited did this project

for him. With just having all the swing gates open right when the new pigs come in, tail biting has dropped and there is virtu-



ally no more fighting. He is happy to report not experiencing any drop in hog health. By raising 2000 finishing hogs at a time,

Jim has made weighing and shipping into a one man show. “The main trick” Jim says “is training the pigs to go through the sorter while they're still young.” Other than a small population of pigs that have to be personally pushed through the sorter, it's just using the swing gates to squeeze the pigs towards the sorter. Shipping has become very easy as well. By just having all the “ready to be shipped pigs” in the front pens, time is greatly saved when the truck backs up to the loading chute.

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Congratulations

To
John & Wilma
Kolkman
lucky winners of
our
Fall/Winter
Draw for
500 Ag-Co Dollars



Jim Cameron with draw winner John Kolkman



Envirolyte - Water Treatment System by Jeremy Damen

Ag-Co along with Meller Poultry Equipment, are proud to present Envirolyte, the water treatment system for any livestock operation.

This on-site water treatment system produces electro-activated water that is 100% effective against bacteria, viruses and fungi. This helps to reduce the amount of chemicals and medications that would otherwise be needed.

The Envirolyte process uses titanium reactors with anode and cathode chambers made from titanium and platinum that are separated from each other by a ceramic diaphragm.

Through this process two products are created, Anolyte and Catnolyte. Anolyte is a product capa-

ble of killing all micro-organisms such as bacteria, viruses, fungi, germs and cysts. Catholyte is a powerful alkaline solution used to treat sewage. Catnolyte possesses very powerful characteristics that aid in flocculation, ex-



traction and it neutralizes heavy metals. Typically, most agriculture operations use anolyte for their drinking systems. It can also be used as a disinfectant while animals are

in place, leaving no harmful side effects to animals or humans. The advantages for using Envirolyte are lower mortality, less medication, better feed utilization, fewer problems with lung disease, destruction of germs and pathogenic agents. The harmful effects of built up biofilm in the water system can be eliminated by the use of anolyte injected in the water system. Envirolyte has been tested on the Avian Influenza Virus, Salmonella and E-Coli. It has proven to be an effective method in killing of these bacteria. Envirolyte is an all around product for any farm situation. Come in to Ag-Co and see how our Envirolyte system works and how it can benefit your business.

Spring/Summer Draw

From March 4, to September 5, 2009 every purchase enters you in our draw for 500 Ag-Co Dollars

Redeemable on your next purchase.

SALE!

**Your Green & Great Value
Light Source**

400 W Metal Halide \$19.50
250 W Metal Halide \$18.95



8W	14W	9W	26W
\$12.50	\$5.95	\$5.25	\$5.25

Green Lite Energy Solutions

11.35 METRIC TONNE

Reg. \$4465

Sale \$3295

Unassembled \$2945

5.85 METRIC TONNE

Reg. \$3112.50

Sale \$2295

Unassembled \$2015

While Quantities Last.

Delivery is Extra.



Bins not exactly as shown.



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Mission Statement:

Ag-Co Products Limited is dedicated to committing the best people, products and service to ensure our customers' satisfaction. We promise to be your one source for value by providing a knowledgeable group of people who are capable of addressing your needs for innovative products and reliable service.

